

Grayson Reid Sessa

104 Cedarbrook Road
Ardmore, PA 19003

610-662-3921
gseessa@wharton.upenn.edu

Education

The Wharton School, University of Pennsylvania

May 2017

Candidate for Bachelors of Science in Economics; Minor in Political Science

Cumulative GPA: 3.86

Concentrations: Finance; Accounting; Decision Processes

Dean's List (2013-14; 2014-15)

Relevant Coursework: Corporate Valuation, Advanced Corporate Finance, Intermediate Financial Accounting

Sigma Phi Epsilon Brother

The Haverford School, Haverford, PA

June 2013

SAT Scores: 2310 (Cumulative); 800 (Critical Reading); 760 (Writing); 750 (Math)

Work Experience

Principal Maritime Management (Apollo Global Management), Southport, CT

Summer Analyst

May 2015-July 2015

- Reported directly to the COO at Apollo's shipping investment platform; finance and strategic planning team
- Developed a comps universe and built Net Asset Value models for multiple shipping sectors; tracked earnings, corporate developments, and share performance and regularly updated the CEO, COO, and CFO on daily shipping equity market activities
- Prepared a comprehensive 100+ slide pitchbook and detailed ship acquisition model analyzing investment opportunities in the dry bulk shipping sector under various deal structures and presented it to the senior management team
- Conducted research on global macro leading indicators, oil, chemical, gas, and dry bulk markets

Real E'States, Philadelphia, PA

Mortgage Banking Spring Analyst

March 2015-May 2015

- Created pitchbooks for multi-million dollar real estate acquisitions and recapitalizations
- Tabulated accounting information for multi-year real estate deals composed of over 40 properties

Jamestown Associates, Philadelphia, PA

Consulting Intern

June 2014-November 2014

- Created two full-page *New York Times* ads while working directly with the client
- Brought in revenue for the firm independently by selling clients on ideas for new text-based and TV ads

CoVal Systems, Ardmore, PA

Administrative Intern

2010-Present

- Handled small business finance including fixed asset lists, FAR Overhead Rate Excessive Compensation Analyses, and the annual safety program

Leadership Experience

Pennsylvania Federation of College Republicans

Chairman (2015), Treasurer (2013-14)

2013-Present

- Managed the daily operations of a Political Action Committee with over 50 member chapters
- Developed an accounting system; managed fundraising and tax submission for the state campaign finance system
- Raised \$15,000 through fundraising and managed the budget for the 1st and 2nd Annual Fall Galas

Kensington Business High School

Board Trustee of Business Education

2013-Present

- Advised the faculty and administration on how to improve the school's business curriculum

Wharton Ambassadors

Ambassador; Outreach Committee

2013-Present

- Managed Wharton recruitment for the Dean's office; conducted information sessions and email-a-thons